# **Statements** of Operations

(dollars in millions)

| Years ended | Septeml | ber 30, |
|-------------|---------|---------|
|-------------|---------|---------|

|  | 1998     | 1997     | 1996            |
|--|----------|----------|-----------------|
| Operating revenue—Note 8   | \$60,072 | \$58,216 | \$56,402        |
| Operating expenses:  |          |          |                 |
| Compensation and benefits—Notes 2, 6, and 7  | 45,588   | 43,835   | 42,676          |
| Transportation   | 4,207    | 4,026    | 3,736           |
| Other  | 7,983    | 7,012    | 6,701           |
| Total operating expenses   | 57,778   | 54,873   | 53,113          |
| Income from operations   | 2,294    | 3,343    | 3,289           |
| POD workers' compensation expense—Note 3   | (8)      | (258)    | -               |
| Interest and investment income   | 44       | 115      | 142             |
| Interest expense on deferred retirement liabilities—Note 6                         | (1,597)  | (1,597)  | (1,449)         |
| Interest expense on borrowings   | (167)    | (307)    | (368)           |
| Imputed interest on OBRA 1993 retroactive assessments for employee benefits—Note 4 | (16)     | (32)     | (47)            |
| Net income   | \$ 550   | \$ 1,264 | <u>\$ 1,567</u> |

### UNITED STATES POSTAL SERVICE

### **Balance** Sheets

(dollars in millions)

|  | September 30, |          |
|--|---------------|----------|
|  | 1998          | 1997     |
| Assets   |               |          |
| Current assets:  |               |          |
| Cash and cash equivalents  | \$ 395        | \$ 403   |
|  |               |          |
| Receivables:   |               |          |
| Foreign countries  | 514           | 441      |
| U.S. Government  | 154           | 101      |
| Consignment  | 51            | 48       |
| Other  | 154           | 159      |
|  | 873           | 749      |
| Less allowances  | 88            | 77       |
| Total receivables, net   | 785           | 672      |
| Supplies, advances and prepayments   | 348           | 388      |
| Total current assets   | 1,528         | 1,463    |
| Other assets, principally revenue forgone appropriations receivable—Note 8 | 379           | 372      |
| Property and equipment, at cost:   |               |          |
| Buildings  | 15,123        | 13,911   |
| Equipment  | 11,179        | 10,328   |
| Land   | 2,286         | 2,178    |
| Leasehold improvements   | 916           | 797      |
|  | 29,504        | 27,214   |
| Less allowances for depreciation and amortization                          | 10,785        | 9,702    |
| •  | 18,719        | 17,512   |
|  |               | , ,,,    |
| Construction in progress   | 2,073         | 1,862    |
| Total property and equipment, net  | 20,792        | 19,374   |
| Deferred retirement costs—Note 6   | 31,844        | 31,929   |
| Total assets   | \$54,543      | \$53,138 |

|   | Septen   | nber 30, |
|---|----------|----------|
|   | 1998     | 1997     |
| Liabilities and Net Capital Deficiency                  |          |          |
| Current liabilities:                                    |          |          |
| Compensation and benefits                               | \$ 5,290 | \$ 5,056 |
| Estimated prepaid postage                               | 1,673    | 1,743    |
| Payables and accrued expenses:                          |          |          |
| Foreign countries                                       | 780      | 703      |
| U.S. Government   | 148      | 181      |
| Other   | 742      | 940      |
| Total payables and accrued expenses                     | 1,670    | 1,824    |
| Prepaid box rentals, permit and metered mail            | 1,955    | 1,924    |
| Outstanding postal money orders                         | 692      | 640      |
| Current portion of long-term debt                       | 3,633    | 2,647    |
| Total current liabilities                               | 14,913   | 13,834   |
| Long-term debt, less current portion—Note 5             | 2,788    | 3,225    |
| Other liabilities:                                      |          |          |
| Amounts payable for deferred retirement benefits—Note 6 | 30,138   | 30,343   |
| Workers' compensation costs—Note 2                      | 4,923    | 4,749    |
| Employees' accumulated leave                            | 1,959    | 1,858    |
| Other   | 632      | 489      |
| Total other liabilities                                 | 37,652   | 37,439   |
| Commitments and contingencies—Notes 9 and 11            |          |          |
| Total liabilities                                       | 55,353   | 54,498   |
| Net capital deficiency:                                 |          |          |
| Capital contributions of the U.S. Government            | 3,034    | 3,034    |
| Deficit since reorganization                            | (3,844)  | (4,394)  |
| Total net capital deficiency                            | (810)    | (1,360)  |
| Total liabilities and net capital deficiency            | \$54,543 | \$53,138 |

# Statements of Changes in Net Capital Deficiency

(dollars in millions)

|                             | Years ended September 30, 1998, 1997, and 1996 |                |            |
|-----------------------------|--|----------------|------------|
|                             | Capital  | Deficit        | Total Net  |
|                             | Contributions of                               | Since          | Capital    |
|                             | U.S. Government                                | Reorganization | Deficiency |
| Balance, September 30, 1995 | \$3,034  | \$ (7,225)     | \$ (4,191) |
| Net Income                  |  |                | 1,567      |
| Balance, September 30, 1996 | 3,034  | (5,658)        | (2,624)    |
| Net Income                  |  |                |            |
| Balance, September 30, 1997 | 3,034  | (4,394)        | (1,360)    |
| Net Income                  |  | 550            | 550        |
| Balance, September 30, 1998 | \$3,034  | \$(3,844)      | \$ (810)   |

### UNITED STATES POSTAL SERVICE

## **Statements** of Cash Flows

(dollars in millions)

|   | Ye      | ars ended September | 30,      |
|---|---------|---------------------|----------|
|   | 1998    | 1997                | 1996     |
| Cash flows from operating activities:   |         |                     |          |
| Net income  | \$ 550  | \$ 1,264            | \$ 1,567 |
| Adjustments to reconcile net income to net cash provided by operating activities: |         |                     |          |
| Depreciation and amortization   | 1,579   | 1,673               | 1,333    |
| Loss on disposals of property and equipment, net                                  | 7       | 19                  | 1,335    |
| Increase in other assets, principally revenue forgone                             | /       | 1)                  | 1)       |
| appropriations receivable   | (7)     | (18)                | (37)     |
| Increase (decrease) in USPS workers' compensation                                 | 195     | (332)               | 205      |
| (Decrease) increase in Post Office Department                                     |         | , ,                 |          |
| workers' compensation   | (27)    | 258                 | -        |
| Decrease in retroactive assessments payable to                                    |         |                     |          |
| the U.S. Government   | (331)   | (315)               | (300)    |
| Increase in employees' accumulated leave  | 101     | 236                 | 67       |
| Increase in other liabilities   | 143     | 46                  | 100      |
| Changes in current assets and liabilities:  |         |                     |          |
| (Increase) decrease in receivables, net   | (113)   | 55                  | 151      |
| Decrease (increase) in supplies, advances and prepayments                         | 40      | 22                  | (31)     |
| Increase (decrease) in compensation and benefits                                  | 451     | 128                 | (562)    |
| (Decrease) increase in estimated prepaid postage                                  | (70)    | 20                  | 26       |
| Decrease in payables and accrued expenses   | (154)   | (1)                 | (190)    |
| Increase in prepaid box rentals, permit and metered mail                          | 31      | 332                 | 162      |
| Increase (decrease) in outstanding postal money orders                            | 52      | (40)                | (17)     |
| Net cash provided by operating activities   | 2,447   | 3,347               | 2,489    |
| Cash flows from investing activities:   |         |                     |          |
| Purchase of U.S. Government securities, available-for-sale                        | (620)   | (300)               | (799)    |
| Proceeds from sale of U.S. Government securities, available-for-sale              | 622     | 300                 | 800      |
| Purchase of property and equipment  | (3,055) | (3,233)             | (2,340)  |
| Proceeds from sale of property and equipment                                      | 49      | 26                  | 4        |
| Net cash used in investing activities   | (3,004) | (3,207)             | (2,335)  |
| Cash flows from financing activities:   |         |                     |          |
| Issuance of debt  | 5,696   | 1,964               | 1,500    |
| Payments on debt  | (5,147) | (2,011)             | (2,861)  |
| Net cash provided by (used in) financing activities                               | 549     | (47)                | (1,361)  |
| Net (decrease) increase in cash and cash equivalents                              | (8)     | 93                  | (1,207)  |
| Cash and cash equivalents at beginning of year                                    | 403     | 310                 | 1,517    |
| Cash and cash equivalents at end of year  | \$ 395  | \$ 403              | \$ 310   |